

Marblehead

<u>SFH</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>
Q1	\$497,000	\$583,100	\$535,000	<b>\$660,000</b>	\$605,000
Q2	\$543,550	\$576,500	\$615,000	\$567,500	<b>\$635,000</b>
Q3	\$560,000	\$595,500	\$660,000	\$618,500	<b>\$716,000</b>
Q4	\$535,000	\$619,000	\$548,000	<b>\$650,000</b>	
H1	\$525,000	\$582,500	\$574,500	\$595,000	<b>\$628,000</b>
H2	\$548,750	\$600,000	\$614,500	<b>\$633,000</b>	
YTD Q3	\$535,500	\$585,600	\$619,000	\$612,500	<b>\$656,000</b>
Year	\$535,000	\$590,000	\$596,500	<b>\$620,000</b>	
	*peak year	2016	<b>\$620,000</b>		

<u>Sales</u>					
YTD Q3	184	189	176	188	177
Year	227	245	239	248	
	*peak year	2004	<b>285</b>		

<u>Condos</u>					
H1	\$343,000	\$367,500	\$241,000	<b>\$375,000</b>	\$340,000
H2	\$318,000	\$313,250	\$340,500	<b>\$349,250</b>	
YTD Q3	\$336,500	\$347,750	\$315,000	<b>\$372,500</b>	\$354,500
Year	\$330,000	\$328,000	\$321,000	<b>\$370,000</b>	
	*peak year	2016	<b>\$370,000</b>		

<u>Sales</u>					
YTD Q3	32	32	36	38	43
Year	46	43	53	51	
	*peak year	2004	<b>88</b>		

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